Trade Collapses and Sovereign Debt Restructurings: Does a Market-Friendly Approach Improve the Outcome?

Tamon Asonuma, Marcos Chamon, and Akira Sasahara

discussion by: **Tiago Tavares (CIE-ITAM)** 2nd International Macro/Finance and Sovereign Debt Workshop in East Asia

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Very interesting and challenging empirical investigation

Sovereign debt restructuring episodes are subject to highly heterogenous trade outcomes:

 \blacksquare at the 25th percentile imports fall \approx 30%; at 75th increase \approx 30%

 \blacksquare at the 25th percentile exports fall \approx 20%; at 75th increase \approx 20%

Can different type of restructuring strategies help explaining this heterogeneity?

- debt restructurings may occurs after or before default
- trade adjustments in prices or quantities?
- implications for different sectors and type of goods?

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- Country-goods trade dataset from UN Comtrade + WDI for other variables
- 3 types of restructuring episodes from 1970-2018 (Asonuma and Trebesch, 2016):
 - Post-default (with missed payments)
 - Weakly-preemptive (temporary missed payments)
 - Strictly-preemptive (no missed payments)
- Different type of restructurings are not exogenous:
 - econometric approach: inverse probability weighting

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Type of restructurings is not random and may be related with outcomes in other variables:
 ex: GDP growth, Fed funds rate, inflation rates, past defaults

- To capture the exogenous variation of restructurings the authors apply an inverse probability weighting estimator (Jordà and Taylor, 2016):
 - time event analysis is reweighed using probabilities of a probit selection regression
 - crucial identification assumption: *selection on observables*. For a type of restructuring Φ :

 $\varDelta Y_{t \geq t_{\mathbf{0}}}\left(\varPhi\right) \bot \varPhi_{t_{\mathbf{0}}} \mid \text{observables}_{t < t_{\mathbf{0}}}$

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- Volume of imports falls more in post-default than in preemptive restructurings
- But volume of exports doesn't change substantially between either type of restructurings
- When disaggregating these results by type of good:
 - asymmetric fall of consumption intermediate goods imports in post-default restructurings
- Extensive margin for the number of goods whose volume falls after restructuring:
 - Imports: relatively worse for post-default
 - Exports: relatively worse for preemptive

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- Emerging market economies are typically affected not just by temporary but also permanent shocks (Aguiar and Gopinath, 2007)
- Permanent shocks can be more relevant for default and restructuring decisions (Aguiar and Gopinath, 2006; Yue, 2010)
- Selection probit regression:
 - a can try to capture expectations also about future growth of an economy
 - ex: data from the IMF World Economic Outlook

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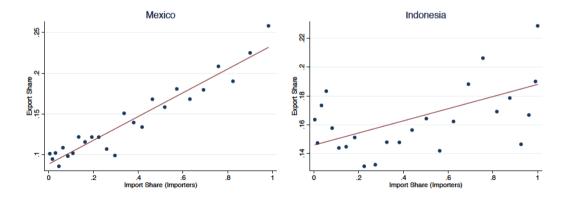
Comments - Firm input/output

- If different type of restructurings are associated with different devaluation outcomes, then firms or sectors input/output structure may affect trade outcomes Blaum (2018):
 - model of related importing and exporting (global firms): increase in import costs is (partially) offset by stronger exports
 - model of unrelated importing and exporting: increase in import costs affect mostly high intensity import firms/sectors
- Blaum (2018) shows that exports can be faster at reacting if high intensity import firms are also high intensity export firms
- Data sources for input/output tables:
 - World Input Output Database; OECD (for both member and non-members)
 - Johnson and Noguera (2017) for data for 40 countries between 1970-2009

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Comments - Firm input/output

 From Blaum (2018), Mexican establishments around 1994, and Indonesia establishments around 1998



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Comments - Interest rate and credit channel

From a Armington model one can derive the (rest of the world) demand for a country's exports as $exp = n_{exp}^{\frac{\gamma-1}{d-1}} p_{exp}^{-\gamma} Y_{row}$, γ and $\theta > 1$. With $p_x = p_d$ and $RER = p^d/p_m$:

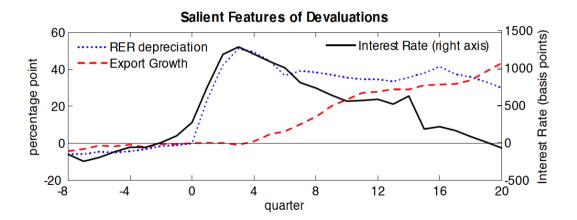


- From the intensive margin, a restructuring episode that implies a devaluation ($r\dot{e}r < 0$) should be associated with larger exports
- But if exporting is a dynamic decision (ex: sunk cost of exporting as in Alessandria and Choi, 2007), then an interest rate increase may imply a lower number of exporters ($\dot{n}_{ext} < 0$)
- Data: evolution of EMBI during restructurings; external finance dependence of different sectors (Rajan and Zingales)

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Comments - Interest rate and credit channel

From Alessandria et al. (2015), salient features around 11 notable devaluation episodes



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- **1** The results presented in the author's paper are very interesting and make the reader want to know more about mechanisms behind different restructuring strategies:
 - real exchange rate channel
 - interest rate and credit channel
- 2 Input/output structure may be useful to understand export dynamics for different sectors and type of goods (intermediate/materials):
 - recent emergence of global value chains can be severely affected by trade frictions (Yi, 2003)
- **3** The authors can try to compare devaluations episodes with and without debt restructuring to highlight some of these channels

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Tiago Tavares (discussion) (ITAM)

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